

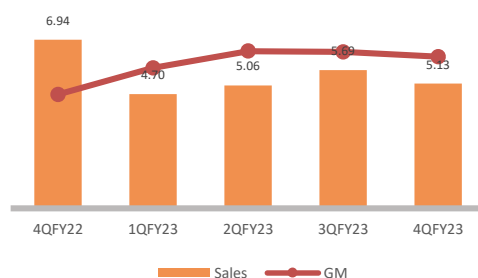
AGHA Result Review - 4QFY23



Tuesday, September 26, 2023

Rupees' millions	4QFY23	4QFY22	YoY	FY23	FY22	YoY
Net Sales	5,130	6,935	26.0% ▼	20,582	25,648	19.8% ▼
Cost of Sales	-3,930	-5,717	31.2% ▼	-15,762	-20,158	21.8% ▼
Gross Profit	1,200	1,218	1.5% ▼	4,820	5,490	12.2% ▼
SG&A Expenses	-44	-176	74.8% ▼	-631	-688	8.4% ▼
Other Expenses	0	-203	100.2% ▼	-163	-681	76.0% ▼
Operating Profit	1,156	839	37.7% ▲	4,026	4,121	2.3% ▼
Other Income	-10	96	110.8% ▼	351	303	15.8% ▲
Finance Cost	-946	-727	30.1% ▲	-3,209	-2,136	50.2% ▲
Profit Before Taxation	199	208	4.3% ▼	1,168	2,288	48.9% ▼
Taxation	1	-93	100.9% ▼	-263	-434	39.3% ▼
Profit After Taxation	200	115	73.9% ▲	905	1,855	51.2% ▼
Earnings Per Share	0.33	0.19	73.9% ▲	1.50	3.07	51.2% ▼
Dividend	0.00	0.00		0.00	0.00	
Bonus	0.00	0.00		0.00	0.00	
Gross Margin	23.4%	17.6%	5.8% ▲	23.4%	21.4%	2.0% ▲
SG&A Expenses to Sales	-0.9%	-2.5%	1.7% ▼	-3.1%	-2.7%	0.4% ▲
Other Income to Sales	-0.2%	1.4%	1.6% ▼	1.7%	1.2%	0.5% ▲
Ex. Gain / (Loss) to Sales	-0.9%	-2.5%	1.7% ▼	-3.1%	-2.7%	0.4% ▲
Effective Taxation	0.4%	-44.7%	44.3% ▼	-22.5%	-18.9%	3.6% ▲
Net Margin	3.9%	1.7%	2.2% ▲	4.4%	7.2%	2.8% ▼

Sales (Rs'mn) vs Gross Margin



PAT (Rs'mn) vs Net Margin

